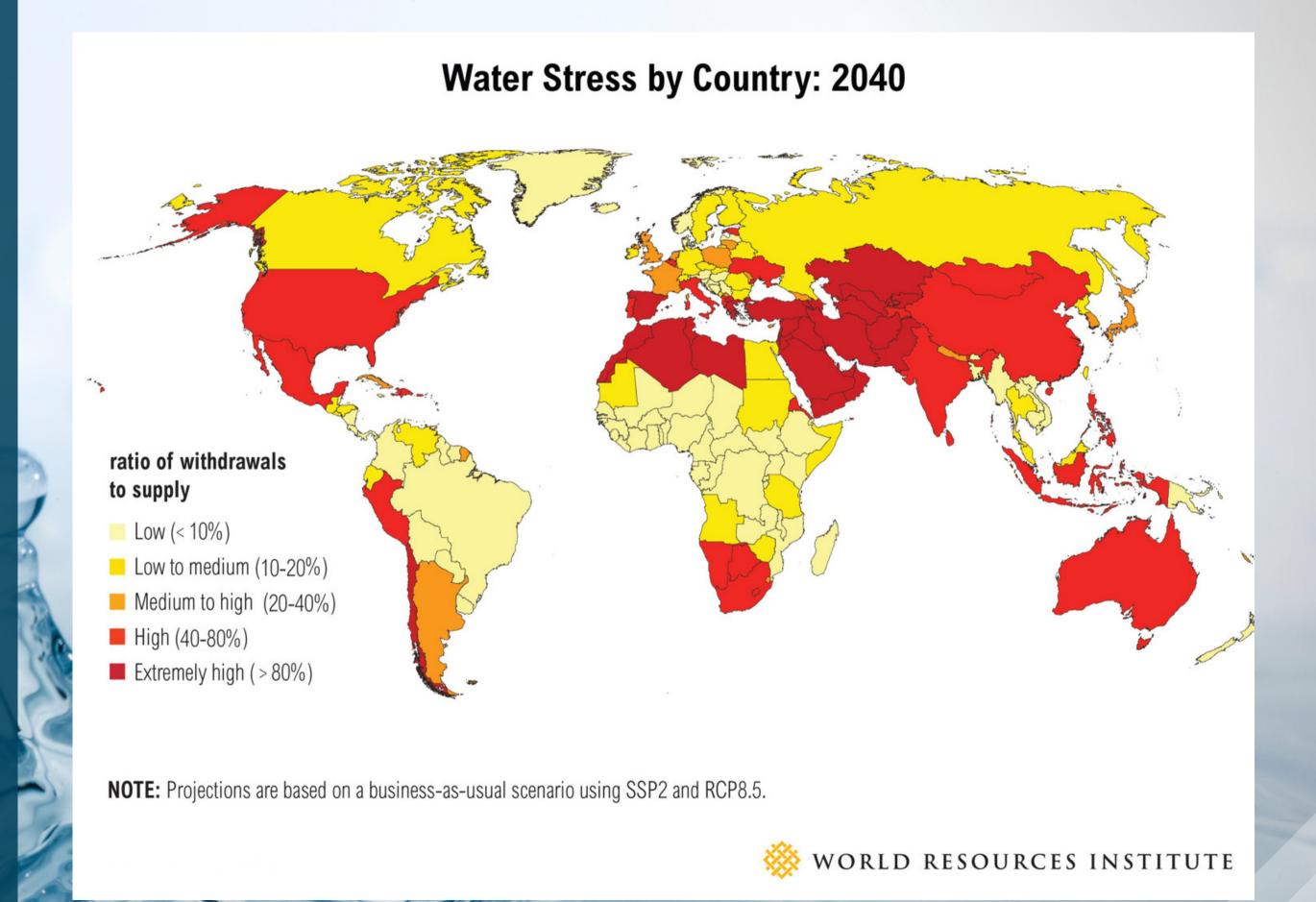
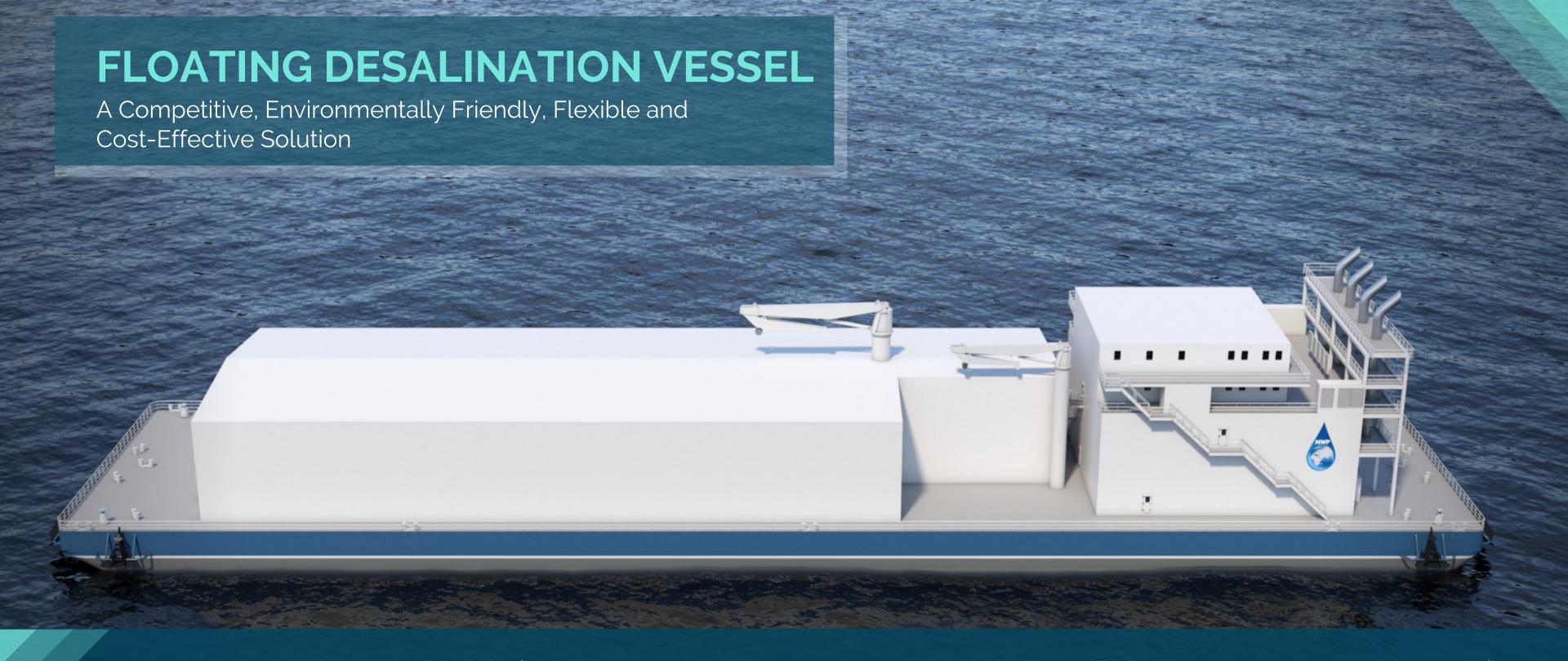


# DESALINATION IS THE SOLUTION TO WATER SCARCITY





### **GENERIC SOLUTION**

- 100k m³ / day Capacity
- Double Pass RO
- Power Generation Included
- Switchboard Systems
- HVAC System
- Accommodation etc...

## **FLEXIBLE CONSTRUCTION**

• Basic Units of 50k m³ / day Capacity

### **ADAPTED CASE BY CASE**

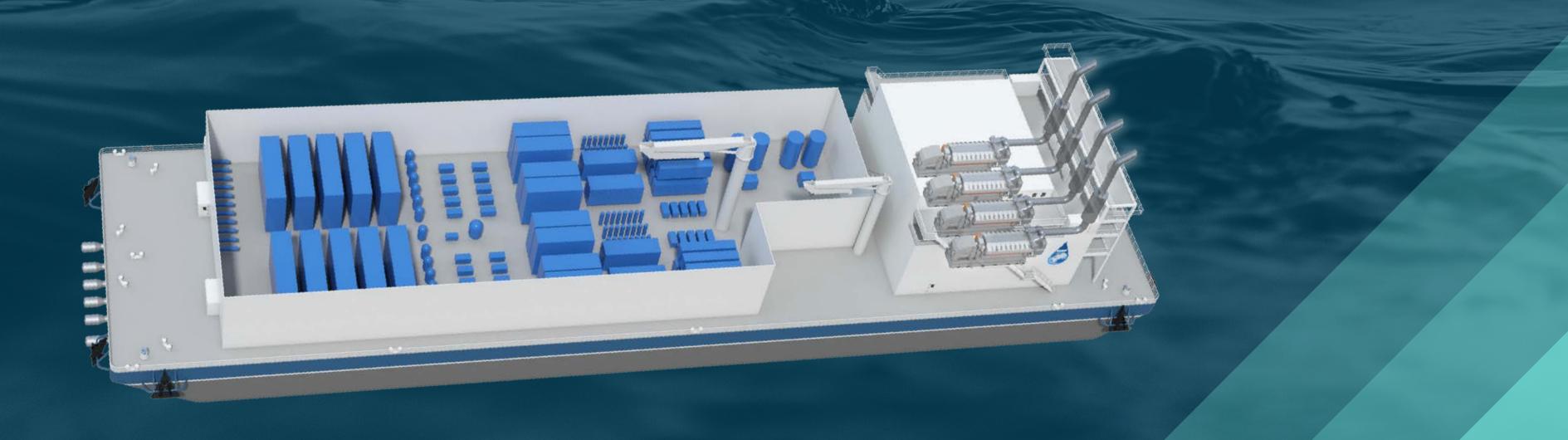
- Capacity as per Client Needs
- Desalination Manufacturer
- Fuel System; MDO HFO LNG
- On Board Power Supply
- Shore Based Power Supply
- Green Energy from Shore

# FLOATING DESALINATION UNIT

# POTABLE WATER PRODUCTION 100.000 m<sup>3</sup> / day

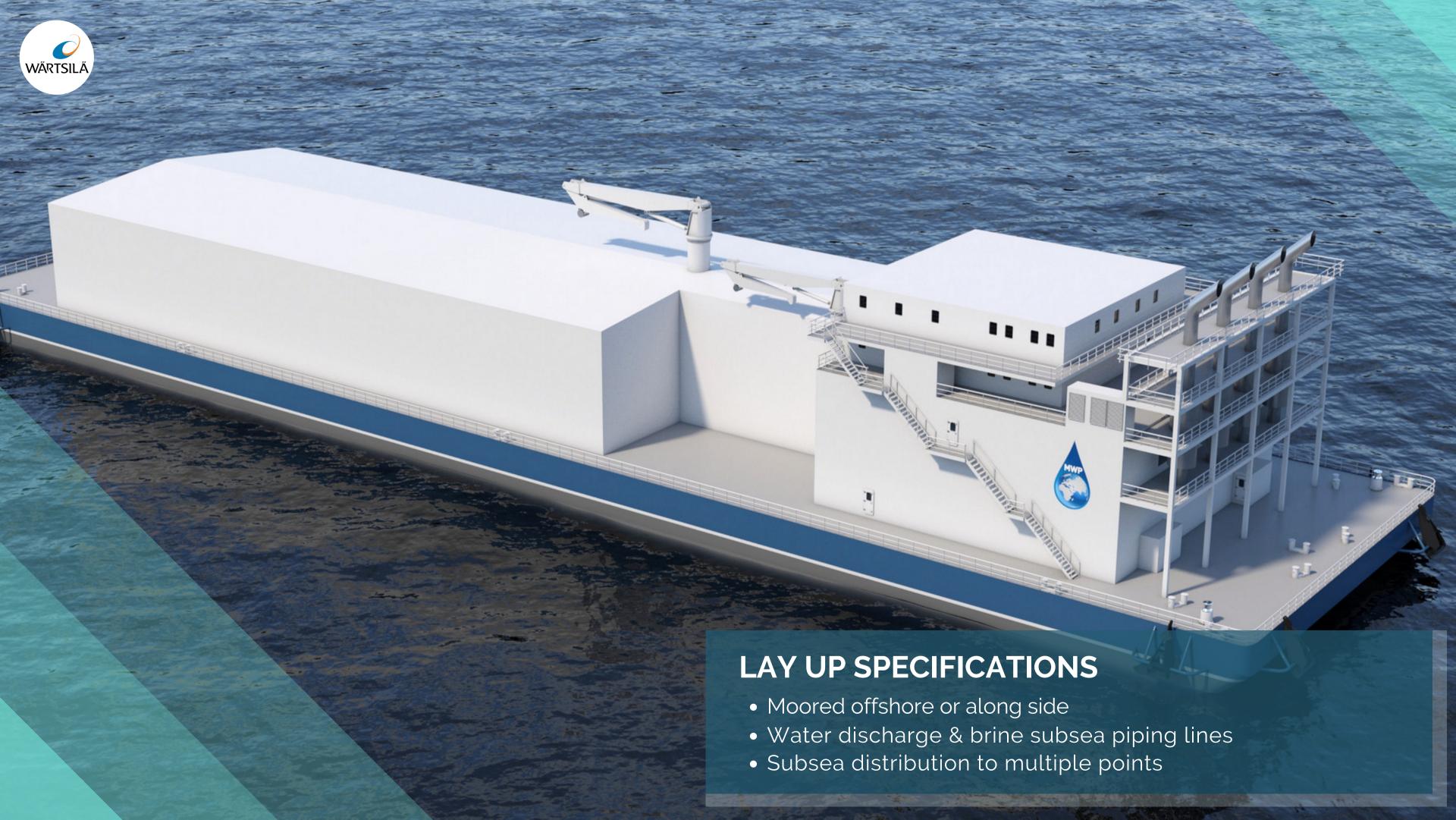
# WATER PRODUCTION SPECIFICATIONS

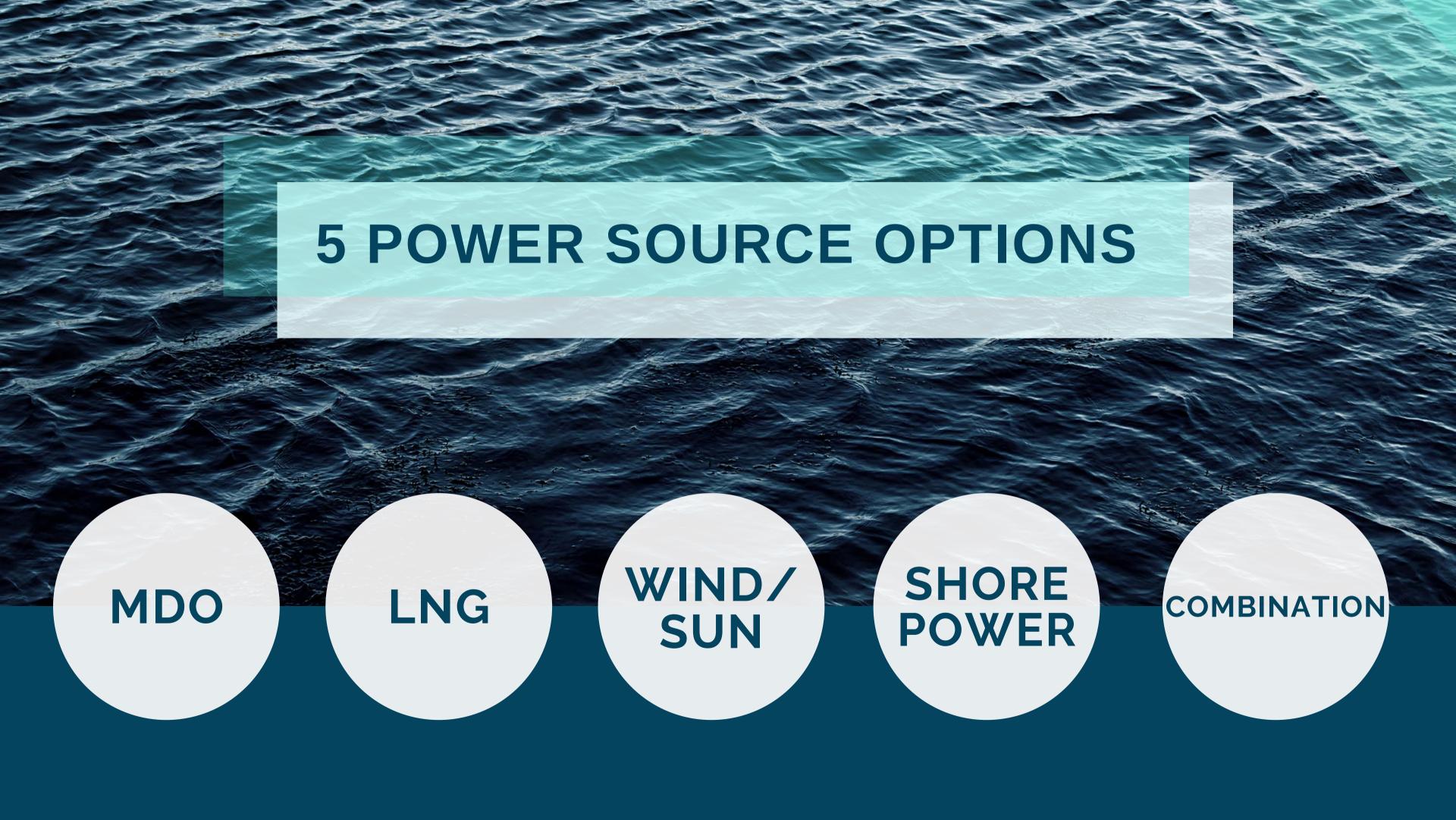
150 ppm T D S maximum, at seawater temperature of 35°C & salinity of 45 000 ppm TDS



# KEY FEATURES

- Competitive Cost of Water
- Mobile Water Supply Solution
- Scandinavian Technology
- Fast Water Delivery
- No Infrastructure Investment
- No Impact on Waterfront Property
- Lower Impact on Near-Shore Environment
- Easy to Operate & Maintain





# PARTNERS & PROCESS CHART



# PARTNERS WEBSITES

- marinewp.com
- trinityllp.com
- wartsila.com
- desaliawater.com
- matglobal.tech
- clarksons.com
- ceconcontracting.no
- wilhelmsen.com













Design & Technology



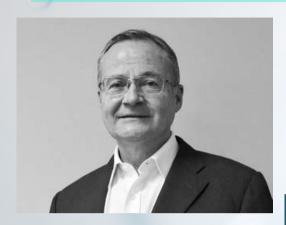






## MWP MANAGEMENT TEAM

Individually with more than 30 years of experience from sale, execution, operations and financing of large infrastructure projects.



### R. RASMUS SUNDE

**Executive Chairman**MBA in Finance, UoW, Madison, USA

Experienced and result oriented leader with more than 30 years tenure from a variety of global executive and Chairman Positions including President and CEO of Aibel Group Ltd., Head of FMC Technologies' Subsea business in the Eastern Region (Africa, Europe, Caspian, Russia), CEO of Forsys Subsea Ltd (FMC-Technip JV) as well as Chairman of Sintef.

Predominantly background from Oil, Gas and Power be it emerging or mature markets, JV 's, M&A/Restructurings and/or Private Equity – worked for Aibel/Vetco/ABB (~ 20 years) and TechnipFMC (FMC ~ 10 years). Involved in the floating desalination concept for the past year.



rrs@marinewp.com

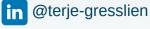


### **TERJE GRESSLIEN**

**CFO & Business Dev.**MBA in Finance, UoW, Madison, USA

Last 9 years developing
Independent Power Projects in
Sub-Saharan Africa. Prior to that
he was fourteen years as Partner
in Management & Finance AS and
ten years with ABB Norway. Held
executive positions within the
finance area in both the parent
company and the subsidiaries.
CFO of Oil and Gas subsidiary.
Managing Director of finance
company.

Extensive experience with business development, project management, sales support project and export financing, project risk assessment, due diligence, mergers and acquisitions as well as the establishment of companies abroad. Involved in the floating desalination concept for the past two years.



tg@marinewp.com



### **BASTIAN JOHANSEN**

Business Dev. & Project Finance
MBA in Finance, NHH, Bergen, Norway

Partner at Manfin Consult AS, a company majority owned by Clarksons Platou. Prior to that he was Partner in Management & Finance for fourteen years. And seven years with the ABB Group, mostly within project financing and financial risk mitigation.

Has structured financing and risk coverage for large projects all over the world, as an integrated part of the sales and project development team.

Specializes in developing solutions for complex sales support project financing, as well as arranging export credit facilities. Involved in the floating desalination concept for the past two years.





### **ASLE SOLHEIM**

Chief Operating Officer
BSME UoW, Madison, USA

Project, Technology and Management experience from several companies predominantly in upstream oil and gas business as CEO of Bergen Group ASA, Maracc ASA, and SVP in ABB.

Heavily involved in Technology
Development Projects and Large
Floater Projects, including a
semisubmersible drilling rig
(Island Innovator) built at Cosco,
China and several Offshore
vessels built in Norway.
Significant experience from all
aspects of subsea oil and gas
projects from Vetco Gray, FMC
and Island Offshore.

Involved in 4 start-up companies





### **VASILEIOS SKLAVOUNOS**

**Development & Sales Director**BA, BU, Brussels Campus

Results driven, with over 15 years of successful entrepreneurial and new technologies development.
Enthusiastic to discover new markets and cultures aiming for sustainable corporate excellence through innovation.

Predominantly background from Water & Effluent Industrial & Specialty Water Filtration Equipment Fabrication and MEP Contracting.

Worked for RSM business consultants (4 years) & MAT FILTRATION TECHNOLOGIES (2007-currently).

Involved in the floating desalination concept since Spring 2020.





### DR MANUEL LATORRE

Founder / CEO Desalia Water sl Chief Technology Advisor to MWP

Dr Engineer, Valencia Polytechnic University,Spain

With more than 25 years of experience in water treatment and desalination by Reverse Osmosis. Dr Manuel Latorre has worked in different positions in design, construction, commissioning and operation of projects up from 1,000 to 280,000 m<sup>3</sup>/d with some of the most important companies in the desalination industry like Dupont, Acuamed or Acciona. His expertise in international projects in Spain, Qatar, Iran, China, UAE, Egypt, Oman, India and Cape Verde among others, brings an added value to MWP with the purpose to optimize the most advanced design based on the latest technologies and the field experiences.

in @manuel-latorre

# GENERIC UNIT ASSUMPTIONS

100.000 m<sup>3</sup> / day

DESALINATION		MOORING / SUBSEA		FUEL & POWER	
Seawater temperature	15- 35℃	Distance from shore	0- 500 m	Fuel consumption (MDO)	0.80 - 1.00 l/m3
Salinity	35000 – 45000 ppm	Water depth	20- 100 m		
ntake depth	10 – 15 m			Power Consumption	3.5 – 4.5 kWh/m³
Product quality	WHO 2017	Mooring lines	8		



# 1st OPTION

### **WATER SUPPLY FOR 20 YEARS**

20 Year Bankable Water Purchase Agreement with Client

**MWP SCOPE:** Arrange Turnkey Build Own Operate (BOO) Solution with Daily Supply of up to 100.000 m<sup>3</sup> potable water at fixed minimum water supply & fixed price per m<sup>3</sup>.

- Financing
- Mobilize/Moor & Operate the Unit
- Management of Fixed Crew 24-7, Remote Process Monitoring
- Daily Operation & Maintenance
- Fuel Supply
  - Management of Fuel Purchase Agreement Between Client & Source
- Fuel Logistics
  - Management of Fuel Logistics Agreement Between Client
     & Provider



# 2nd OPTION

# **UNIT ACQUISITION**

Client purchases the desalination vessel under a bankable vessel purchase contract & optionally appoints **MWP** to operate the vessel.

**MWP SCOPE:** MWP builds & delivers special purpose desalination vessel.

### **Optional Services:**

- Mobilization/Anchoring
- Operation & Maintenance of the FDV, incl. Crew 24/7,
   Remote Process Monitoring + Training of Client Personnel
- Fuel Supply
  - Management of Fuel Supply Agreement
- Fuel Logistics
  - Management of Fuel Logistics Agreement



For Commercial & Technical Queries

Vasileios Sklavounos

Development & Sales Director

Email: vs@marinewp.com Phone: +90 545 538 0170

# MARINE WATER PRODUCTION AS

Munkedamsveien 62c N-0270 Oslo, Norway marinewp.com